

**ASSOCIATION OF EDUCATIONAL PURCHASING AGENCIES (AEPA)**

The members of the **Ohio Council of Educational Purchasing Consortia (OCEPC)** have joined with 28 other states to increase the purchasing power of member school districts. The contracts obtained through this association will offer the best prices on quality products and premier services based on the needs of over 35 million students in this national effort.

**AEPA States:** Ohio, California, Colorado, Connecticut, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Massachusetts, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, North Dakota, Oregon, Pennsylvania, Texas, Virginia, Washington, West Virginia, Wisconsin, and Wyoming.

**PURCHASE PERIOD:** March 1, 2019 through February 29, 2020.

**SPONSORS:** The six Educational Purchasing Cooperatives that are members of the Ohio Council of Educational Purchasing Consortia.

**BUYING PROCEDURES**

Contact the successful vendors listed in this flyer for their AEPA bid prices and discounts. All of these vendors are fully bonded and have met all bidding requirements in the State of Ohio.

*Open for detailed list of vendors*

**Administrative Software**  
SchoolDude.com

**Athletic Equipment & Supplies**  
Partac Pear Corporation/Beam Clay®  
School Health Corporation  
School Specialty, Inc.  
Schutt Sports

**Athletic Field Turf**  
AstroTurf Corporation  
FieldTurf USA, Inc.  
Hellas Construction, Inc.  
The Motz Group  
Shaw Sports Turf

**Athletic & Recreational Lighting**  
Techline Sports Lighting, LLC

**Classroom/School & Instructional Supply Catalog**  
Black Art Materials  
Pitco Education  
Quill Corporation  
School Specialty, Inc.

**Copiers**  
Konica Minolta  
Kyocera Document Solutions of America

**Custodial Catalog**  
Busch Systems International, Inc.  
Hillyard, Inc.

**Furniture Catalog**  
State Industrial Products  
Biofit Engineered Products  
National Business Furniture  
School Specialty, Inc.  
SICO America Inc.

**Hardwood & Synthetic Flooring**  
Sport Surfaces Distributing, Inc.

**Industrial Arts & Career Supplies Catalog**  
Midwest Technology Products

**LED Lighting**  
Facilities Solutions Group

**Maintenance, Repair & Operations**  
Best Plumbing Specialties, Inc.

**Mobile Learning Solutions**  
Mackin Educational Resources

**Office Supply Catalog**  
Quill Corporation

**Playground Recreation Structures**  
Kompan Inc.  
Playcraft Systems  
Romtec, Inc.

**Roofing & Building Envelope**  
Progressive Roofing  
TREMCO/Weatherproofing Technologies, Inc.

**Scoreboards and Marquee Signage**  
Daktronics, Inc.

**Technology Catalog**  
CDW Government, LLC  
MNI Technology Direct, Inc.

**Telescopic & Stadium Seating**  
Hussey Seating Company

**Track & Court Surfaces**  
FieldTurf USA, Inc.  
Hellas Construction, Inc.  
Sport Surfaces Distributing, Inc.

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For more information, please contact your regional cooperative listed below:

**META Solutions**

Jimmy Battrell 740-274-4207  
Beth Glitt 614-934-6510  
Purchasing@metasolutions.net

**Ohio Mid-Eastern Regional Education Service Agency**

Wendy Barr 740-283-2050, ext. 108  
Adam Lewis 740-283-2050, ext. 129  
wendy.barr@omeresas.net adam.lewis@omeresas.net

**Ohio Schools Council**

Bill Zelei 216-447-3100, ext. 6102  
Dennis Allen 216-447-3100, ext. 6100  
wzelei@osconline.org dallen@osconline.org

**SW Ohio Educational Purchasing Council**

Ken S. Swink 937-890-3725  
Stephanie Zinger 800-589-6684  
ken.swink@epcschools.org stephanie.zinger@epcschools.org

**Stark County Schools Council of Governments**

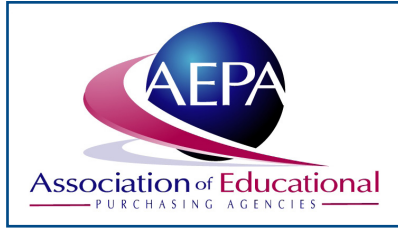
Tamra Hurst 330-492-8136  
tamra.hurst@email.sparcc.org

**Unified Purchasing Cooperative**

Linda Eichenberger 513-728-7924  
Rich Pingilley 513-728-7908  
eichenberger.l@mail.hccanet.org pingilley.r@mail.hccanet.org

**AEPA Consultant**

Elmo Kallner 614-579-2669  
Elmo.Kallner@epcschools.org



**Save time and money with AEPA**

Our National buying scope and influence:

- nearly \$500 million in annual protected purchases
- 28 member states
- 20 Contract Categories/42 Contracts
- Volume based on more than 35 million students
- Education Focused Non-Profit
- Strategic partnership with the Association of Educational Service Agencies (AESA)

NATIONALLY BID,  
LOCALLY AWARDED



Association of Educational Purchasing Agencies  
www.aepacoop.org



PURCHASING • SHARED SERVICES • INSURANCE

Unified Purchasing Cooperative of the Ohio River Valley





**ADMINISTRATIVE SOFTWARE** AEPA Bid#016-A

**Dude Solutions**  
www.dudesolutions.com  
11000 Regency Parkway, Suite 110 Phone: 877-868-3833  
Cary NC 27518  
Contact: Bryan Coble aepa@dudesolutions.com

**ATHLETIC EQUIPMENT & SUPPLIES** AEPA Bid#018.5-C

**Partac Peat Corporation/Beam Clay®**  
www.beamclay.com/aepa  
1 Kelsey Park Phone: 800-247-BEAM (2326)  
Great Meadows NJ 07838  
Contact: Denise Pierce, Bid Manager ocep@beamclay.com

**School Health Corporation**  
www.schoolhealth.com/sports-medicine  
5600 Apollo Drive Phone: 630-339-7986  
Rolling Meadow IL 60008  
Contact: Gina Streepy bids@schoolhealth.com

**School Specialty, Inc.**  
www.schoolspecialty.com/aepa  
W6316 Design Drive Phone: 888-388-3224  
Greenville WI 54942 orders@schoolspecialty.com  
Contact: Greg Harbaugh bideastnotices@schoolspecialty.com

**Schutt Sports**  
www.schuttsports.com  
710 S Industrial Drive Phone: 217-324-2712  
Litchfield IL 62056 ext. 2422  
Contact: Becca Haworth rhaworth@schutt-sports.com

**ATHLETIC FIELD TURF** AEPA Bid#016-G

**AstroTurf Corporation**  
www.astroturf.com  
2680 Abutment Road SE Phone: 480-415-6300  
Dalton GA 37421  
Contact: Victoria Stringham vstringham@astroturf.com  
Director of Cooperative Purchasing

**FieldTurf USA, Inc.**  
www.smartbuycooperative.com  
19600 SW 129th Avenue Phone: 888-209-0065  
Tualatin OR 97062  
Contact: Eric Fisher eric.fisher@smartbuycooperative.com

**Hellas Construction, Inc.**  
www.hellasconstruction.com  
12710 Research Blvd., Suite 240 Phone: 512-250-2910  
Austin TX 78759  
Contact: Ruth Hawley rhawley@hellasconstruction.com

**The Motz Group**  
www.themotzgroup.com  
3607 Church Street Phone: 513-533-6452  
Cincinnati OH 45244  
Contact: Sarah Shewmaker sshewmaker@themotzgroup.com

**Shaw Sports Turf**  
www.shawsturf.com  
185 S. Industrial Blvd. Phone: 615-879-0136  
Calhoun GA 30701  
Contact: Jimmy Marshall jimmy.marshall@shawinc.com

**ATHLETIC & RECREATIONAL LIGHTING** AEPA Bid#017-A

**Techline Sports Lighting, LLC**  
www.sportlighting.com  
15303 Storm Drive Phone: 800-500-3161  
Austin TX 78734  
Contact: Steve Jones Cell: 512-571-1740 sjones@sportlighting.com  
Mike Helton Cell: 512-748-5830 mike@sportlighting.com

**CLASSROOM/SCHOOL & INSTRUCTIONAL SUPPLY CATALOG** AEPA Bid#019-E

**Blick Art Materials**  
www.dickblick.com - Discount Code QD20AEP  
PO Box 1267 Phone: 800-447-8192  
Galesburg IL 61402  
Contact: Natalie Ingle regionquotes@dickblick.com  
Contract & Bid Specialist

**Pitsco Education**  
www.pitsco.com  
915 E Jefferson Phone: 800-835-0686  
Pittsburg KS 66762  
Contact: Preston Frazier pfrazier@pitsco.com

**Quill Corporation**  
www.quill.com  
100 Schelter Road Phone: 847-876-4209  
Lincolnshire IL 60069  
Contact: Cameron Shapiro cameron.shapiro@quill.com

**School Specialty, Inc.**  
www.schoolspecialty.com/aepa  
PO Box 1579 Phone: 888-388-3224  
Appleton WI 54912 orders@schoolspecialty.com  
Contact: Brigham Stoerkel - META/EPC/Unified 614-935-2358  
brigham.stoerkel@schoolspecialty.com  
Holly Stoots - Stark COG/OMERESA/OSC 567-241-2711  
holly.stoots@schoolspecialty.com

**COPIERS** AEPA Bid#017-B

**Konica Minolta**  
www.kmbs.konicaminolta.us  
1595 Spring Hill Road Phone: 740-412-6802  
Vienna VA 22182  
Contact: Gary Ell gell@kmbs.konicaminolta.us

**Kyocera Document Solutions of America**  
www.kyoceragov.com/aepa  
225 Sand Road Phone: 612-670-3889  
Fairfield NJ 07004  
Contact: Philip Borchardt philip.borchardt@da.kyocera.com

**CUSTODIAL CATALOG** AEPA Bid#019-B

**Busch Systems International, Inc.**  
www.buschsystems.com  
81 Rawson Avenue Phone: 800-565-9931  
Barrie, Ontario, Canada, L4N 6E5  
Contact: Michelle Dunn michelled@buschsystems.com

**Hillyard, Inc.**  
www.hillyard.com  
127 Park Avenue Cell: 859-629-5548  
East Hartford CT 06108  
Contact: Keith Jones kjones@hillyard.com  
Regional Sales Director

**State Industrial Products**  
www.stateindustrial.com  
5915 Landerbrook Drive Suite 300 Phone: 800-782-2436  
Mayfield Heights OH 44124 Cell: 614-657-5717  
Contact: Doug Blosser dblosser@stateindustrial.com

**FURNITURE CATALOG** AEPA Bid#018-D

**Biofit Engineered Products**  
www.biofit.com  
PO Box 109 Phone: 414-308-3965  
Waterville OH 43566  
Contact: Daryl Hensley daryl.hensley@biofit.com  
Liz Sworden liz.sworden@biofit.com

**National Business Furniture**  
www.nationalbusinessfurniture.com  
770 S 70th Street Phone: 800-558-1010  
Milwaukee WI 53214  
Contact: Greg Loser Office: 216-404-7422 / Cell: 234-380-2028  
gregl@nbf.com  
Elizabeth Reed elizabethr@nbf.com

**School Specialty, Inc.**  
www.schoolspecialty.com/aepa  
PO Box 1579 Phone: 888-388-3224  
Appleton WI 54912 orders@schoolspecialty.com  
Contact: Brigham Stoerkel - META/EPC/Unified 614-935-2358  
brigham.stoerkel@schoolspecialty.com  
Holly Stoots - Stark COG/OMERESA/OSC 567-241-2711  
holly.stoots@schoolspecialty.com

**SICO America Inc.**  
www.sicoinc.com  
7525 Cahill Road Phone: 800-742-6462  
Minneapolis MN 55439  
Contact for OH: Tony Kincade tkincade@sicoinc.com

**HARDWOOD & SYNTHETIC FLOORING** AEPA Bid#017-C

**Sport Surfaces Distributing, Inc.**  
www.sport-surfaces.com  
1311 Cuesta Abajo Court NE, Suite B Phone: 877-395-1978  
Albuquerque NM 87113  
Contact: Robert Cohen rcohen@sport-surfaces.com

**INDUSTRIAL ARTS & CAREER TECH SUPPLIES CATALOG** AEPA Bid#018.5-B

**Midwest Technology**  
www.midwesttechnology.com  
PO Box 3717 Phone: 712-252-3601  
Sioux City IA 51102 ext. 3120  
Contact: Sarah Cruz scruz@midwesttechnology.com

**LED LIGHTING** AEPA Bid#018-B

**Facilities Solutions Group**  
www.aepa.lighting  
224 Washington Street Phone: 732-486-0342  
Perth Amboy NJ 08861 Cell: 732-423-4507  
Contact: Fred Kondash, fred.kondash@fsgi.com  
Program Manager Distribution

**MAINTENANCE, REPAIR & OPERATIONS** AEPA Bid#018.5-A

**Best Plumbing Specialties, Inc.**  
www.bestplumbingspecialties.com  
PO Box 30 Phone: 800-448-6710  
Myersville MD 21773  
Contact: Skye Cook  
& Ciara Dubik contracts@bestplumbingonline.com

**MOBILE LEARNING SOLUTIONS** AEPA Bid#016-C

**Mackin Educational Resources**  
www.mackin.com  
3505 County Road 42 West Phone: 800-245-9540  
Burnsville MN 55306  
Contact: Kim Langenderfer (Sales Consultant) kim.lang@mackin.com  
Grace Mundt (Bids Manager) bids@mackin.com

**OFFICE SUPPLY CATALOG** AEPA Bid#019-C

**Quill Corporation**  
www.quill.com  
100 Schelter Road Customer Relations: 800-789-7020  
Lincolnshire IL 60069 Phone: 847-876-4209  
Contact: Cameron Shapiro cameron.shapiro@quill.com

**PLAYGROUND RECREATION STRUCTURES** AEPA Bid#019.5-B

**Kompan, Inc.**  
www.kompan.us  
605 W Howard Ln Suite 101 Phone: 800-426-9788  
Austin TX 78724  
Contact: Nick McCollin nicmcc@kompan.com

**Playcraft Systems**  
www.playcraftsystems.com  
123 North Valley Drive Phone: 541-955-9199  
Grants Pass OR 97526  
Contact: Kyle Fauley kyle.fauley@playcraftsystems.com

**Romtec, Inc.**  
www.romtec.com  
18240 North Bank Road Phone: 541-496-3541  
Roseburg OR 97470  
Contact: Kris Lamar klamar@romtec.com

**ROOFING & BUILDING ENVELOPE** AEPA Bid#017-F

**Progressive Roofing**  
www.progressiveroofing.us  
23 N 35th Avenue Phone: 602-278-4900  
Phoenix AZ 85009  
Contact: Alice Hunt alice.hunt@progressiveus.com

**TREMCO/Weatherproofing Technologies, Inc.**  
www.yourroofexperts.com  
3735 Green Road Phone: 216-496-3096  
Beachwood OH 44122  
Contact: Jane Krivos jkrivos@tremcoinc.com

**SCOREBOARDS & MARQUEE SIGNAGE** AEPA Bid#016-I

**Daktronics, Inc.**  
www.daktronics.com  
201 Daktronics Drive Phone: 330-523-9856  
Brookings SD 57006  
Contact: Dan Good (Central OH) 614-905-9009 dan.good@daktronics.com  
Blake Fiedelman (SW OH) 513-903-6489 blake.fiedelman@daktronics.com  
Doug Krauss (NW OH) 419-789-9143 doug.krauss@daktronics.com  
Adam Miller (NE OH) 330-316-9949 adam.j.miller@daktronics.com

**TECHNOLOGY CATALOG** AEPA Bid#018-A

**CDW Government, LLC**  
www.cdwg.com/ocep  
120 S Riverside Plaza, 7th Floor Phone: 312-705-1888  
Chicago IL 60606  
Contact: Bryan Purl bpurl@cdw.com

**MNJ Technologies**  
www.mnjtech.com/AEPA  
1025 Busch Parkway Phone: 800-870-4340  
Buffalo Grove IL 60089 ext. 8341  
Contact: Jimmy Lochner jlochner@mnjtech.com

**TELESCOPIC & STADIUM SEATING** AEPA Bid#019.5-A

**Hussey Seating Company**  
www.husseyseating.com  
38 Dyer Street Ext Phone: 800-341-0401  
North Berwick ME 03906 207-651-0045  
Contact: Ron Bilodeau rbilodeau@husseyseating.com

**TRACK & COURT SURFACES** AEPA Bid#016-H

**FieldTurf USA, Inc.**  
www.smartbuycooperative.com  
19600 SW 129th Avenue Phone: 888-209-0065  
Tualatin OR 97062  
Contact: Eric Fisher eric.fisher@smartbuycooperative.com

**Hellas Construction, Inc.**  
www.hellasconstruction.com  
12710 Research Blvd., Suite 240 Phone: 512-250-2910  
Austin TX 78759  
Contact: Ruth Hawley rhawley@hellasconstruction.com

**Sport Surfaces Distributing, Inc. (\*piggyback New Mexico)**  
www.sport-surfaces.com  
1311 Cuesta Abajo Court NE, Suite B Phone: 877-395-1978  
Albuquerque NM 87113  
Contact: Robert Cohen rcohen@sport-surfaces.com  
Archie Golas Phone: 517-214-9307 arch@weathertracks.com