



2018-2019 EPC Awarded Passenger Van Vendor Contact Information:

Beau Townsend Ford

Colt Walden

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Walt Sweeney Ford

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To view all Pricing go to:

www.epcschools.org/programs.html#PassengerVans

Pricing Valid until 2019 Build Date Ends - Approx April/May Beau Townsend Ford

BASE UNIT PRICE					\$26,400		
		days)	180				
		acturer: KAN	ISAS CITY, MO				
			Make/	Model: FOR	D/TRANSIT		
		Delivery charge p	er mile, per	vehicle NA			
		Minimu	m Delivery C	Charge: VAR	IES		
	WHITE, BLACK, BLUE, YELLOW, SILVER, List Standard Paint Colors: RED, METALLIC, WHITE GOLD, GREEN GEM, STONE GREY						
Pı	ricing below is IN ADDITION to Unit Price. Ple	ease Indicate STD if item	is Standard	and include	ed in above price.		
Line No.	Standard Specification Items	Minimum Requirements	Order Code	Additional Cost	Addl Info/ Exceptions:		
Powe	ertrain:						
1	Engine Type (Liter/ Cylinder)		99M	STD	3.7L/V6		
2	Horsepower (Net HP)				275 HP		
3	Transmission	Automatic			6 SPD W/ OD		
4	Locking Differential	Manufacturer Standard	X7L	\$325	RECOMMENDED		
5	Alternator (amps)	Manufacturer Standard		STD	150 AMPS		
6	Battery (CCA)	Manufacturer Standard		STD	70 AMP HR		
7	Cooling System	Heaviest Duty Available		STD			
8	Alternative Fuel (type)	Specify	FLEX FUE	L OPT AVAI	L FOR \$150		
Exter	ior:						
9	Body Side Moldings	Manufacturer Standard		STD			
10	Rear Door Type	Swing Out		STD	SPLIT SWING		
11	Side Door Type	Swing Out		STD	SPLIT SWING		
12	Dark Tint Windows all around	Required	92E	\$675	PRIVACY GLASS		
13	Tires	All Season		STD	235/65/16		
14	Spare Tires	Full		STD			
Safet	y:			•			
15	Restraint Sytem (Driver & Passenger)	Required		STD			

Coperative Vehicle Purchasing Program

16	Supplement Restraint System (Driver & Passenger)	Required		STD	
17	Power Antilock Brakes (Front & Rear)	Required		STD	
Seatin	ng:				
18	Seating Capacity	10	96N	STD	10 PASS
19	Front Seat Type	Bucket		STD	
20	Seat Covering	Cloth	21M	\$100	
21	Seat Covering	Vinyl		STD	
22	Floor Covering	Carpet	16H	\$125	
Acce	ssories:				
23	Air Conditioning	Front & Rear		STD	
24	Tilt Wheel & Cruise Control	Required	60C	\$325	REQUIRED
25	Power Windows & Door Locks	Required		STD	
26	Keyed Door Locks	Required		STD	
27	2 Set of Keys w/ FOB Enabling Electronic Keyless Entry	Required		STD	
28	Intermittent Windshield Wipers	Required		STD	
29	Rear Window Wiper	Required		N/A	
30	Rear Window Defroster	Required	57N	\$175	FREE W/ OPT 92E
31	Floor Mats	Required	86B	\$30	Front Only Throw In
32	Radio	Standard AM/FM		STD	
33	Exterior Rear View Mirror	Dual		STD	
34	Trunk/Cargo Light	Automatic		STD	
Warr	anty:				
	Rust Proofing & Undercoat	Min. Factory Warranty		STD	60 MONTHS

Line No.	Standard Specification Items	Minimum Req	uirements	Order Code	Additional Cost	Addl Info/ Exceptions:
	Manufacturer Standard	Min. 3 yr/36,00) Mile		STD	3YR/36K
0						
Optio	nal Equipment Items:					
37	45-Day Tags			TT	28.5	REQUIRED
38	Parts Manual(s)			HELM-P	300	
39	Service Manual(s)			HELM-S	300	
40	Additional Set of Keys w/FOB Enabling Electronic Keyl	ess Entry		86F	75	RECOMMENDED
41	Seat Belt Extender				FREE	
42	Sliding Side Door			K1Y	\$150	
43	3 Rear Step Bumpter				STD	
44	Privacy Glass			92E	\$675	REQUIRED
45	Back Up Alarm			59D	\$155	RECOMMENDED
46	Back Up Camera System				STD	
47	Front License Plate Bracket			153	FREE	
48	Running Board			68H	\$160	
49	Heated Mirrors			542	\$225	RECOMMENDED
50	Tow/Haul Mode w/Trailering Wiring Provisions			53B	\$485	
51	Trailer Brake Controller			67D	\$230	
52	Bluetooth Capability			585	\$135	RECOMMENDED
53	Daytime Running Lights			942	\$45	
54	Front WeatherTech Floor Liners			W-TECH	\$150	RECOMMENDED
55	School Decals/Graphics			GRAPHICS	VARIES	By Flawless Signs
56	Vinyl Floor Covering				STD	
57	Cloth Floor Covering			16H	\$125	
58	Vinyl Seat Covering				STD	
59	Cloth Seat Covering			21M	\$100	
60	High Roof - Specify Height			K1C	\$1,600	
			GPC		\$9,089	

BTF	VARIES

2019 - 8 Seat Van Pricing Valid until 2019 Build Date Ends - Approx April/May Beau Townsend Ford

Deat Townsend Ford							
		RICE:	\$25,350				
		days)	180				
			ISAS CITY, MO				
			Make/I	Model: FOR	D/TRANSIT		
		Delivery charge p	-				
		Minimu	m Delivery C	harge: VAF	RIES		
	List Standard Paint Colors: WHITE, BLACK, BLUE, YELLOW, SILVER, RED, METALLIC, WHITE GOLD, GREEN GEM, STONE GREY						
Pı	ricing below is IN ADDITION to Unit Price. Ple	ase Indicate STD if item	is Standard	and include	ed in above price.		
Line No.	Standard Specification Items	Minimum Requirements	Order Code	Additional Cost	Addl Info/ Exceptions:		
Powe	ertrain:						
1	Engine Type (Liter/ Cylinder)		99M	STD	3.7L/V6		
2	Horsepower (Net HP)				275 HP		
3	Transmission	Automatic			6 SPD W/ OD		
4	Locking Differential	Manufacturer Standard	X7L	\$325	RECOMMENDED		
5	Alternator (amps)	Manufacturer Standard		STD	150 AMPS		
6	Battery (CCA)	Manufacturer Standard		STD	70 AMP HR		
7	Cooling System	Heaviest Duty Available		STD			
8	Alternative Fuel (type)	Specify	FLEX FUEI	OPT AVA	IL FOR \$150		
Exter	ior:						
9	Body Side Moldings	Manufacturer Standard		STD			
10	Rear Door Type	Swing Out		STD	SPLIT SWING		
11	Side Door Type	Swing Out		STD	SPLIT SWING		
12	Dark Tint Windows all around	Required	92E	\$675	PRIVACY GLASS		
13	Tires	All Season		STD	235/65/16		
14	Spare Tires	Full		STD			
Safet	y:						
15	Restraint Sytem (Driver & Passenger)	Required		STD			
16	Supplement Restraint System (Driver & Passenger)	Required		STD			

Government Price Concession Any other discounts available

17	Power Antilock Brakes (Front & Rear)	Required		STD	
Seati	ng:				
	Seating Capacity	8		STD	8 PASS
19	Front Seat Type	Bucket		STD	
20	Seat Covering	Cloth	21M	\$100	
21	Seat Covering	Vinyl		STD	
22	Floor Covering	Carpet	16H	\$125	
Acce	ssories:				
23	Air Conditioning	Front & Rear		STD	
24	Tilt Wheel & Cruise Control	Required	60C	\$325	
25	Power Windows & Door Locks	Required		STD	
26	Keyed Door Locks	Required		STD	
27	2 Set of Keys w/ FOB Enabling Electronic Keyless Entry	Required		STD	
28	Intermittent Windshield Wipers	Required		STD	
29	Rear Window Wiper	Required		N/A	
30	Rear Window Defroster	Required	57N	\$175	FREE W/ OPT 92E
31	Floor Mats	Required	86B	\$30	Front only throw in
32	Radio	Standard AM/FM		STD	
33	Exterior Rear View Mirror	Dual		STD	
34	Trunk/Cargo Light	Automatic		STD	
Warr	ranty:				
	Rust Proofing & Undercoat	Min. Factory Warranty		STD	60 MONTHS
		•			

Line No.	Standard Specification Items	Minimum Requirements	Order Code	Additional Cost	Addl Info/ Exceptions:
36	Manufacturer Standard	Min. 3 yr/36,000 Mile		STD	3YR/36K
Optio	onal Equipment Items:				

37	45-Day Tags	TT	28.5	REQUIRED
	Parts Manual(s)	HELM-P	300	
39	Service Manual(s)	HELM-S	300	
40	Additional Set of Keys w/FOB Enabling Electronic Keyless Entry	86F	75	RECOMMENDED
41	Seat Belt Extender		FREE	
42	Sliding Side Door	K1Y	\$150	
43	Rear Step Bumpter		STD	
44	Privacy Glass	92E	\$675	REQUIRED
45	Back Up Alarm	59D	\$155	RECOMMENDED
46	Back Up Camera System		STD	
47	Front License Plate Bracket	153	FREE	
48	Running Board	68H	\$160	
49	Heated Mirrors	542	\$225	RECOMMENDED
50	Tow/Haul Mode w/Trailering Wiring Provisions	53B	\$485	
51	Trailer Brake Controller	67D	\$230	
52	Bluetooth Capability	585	\$135	RECOMMENDED
53	Daytime Running Lights	942	\$45	
54	Front WeatherTech Floor Liners	W-TECH	\$150	RECOMMENDED
55	School Decals/Graphics	GRAPHICS	VARIES	By Flawless Signs
56	Vinyl Floor Covering		STD	
57	Cloth Floor Covering	16H	\$125	
58	Vinyl Seat Covering		STD	
59	Cloth Seat Covering	21M	\$100	
60	High Roof - Specify Height	K1C	\$1,600	
<u> </u>				

GPC	\$9,089
BTF	VARIES

2019 - 10 Seat Van Pricing good until 10/31/18 Walt Sweeney Ford

wan sw	eeney rolu			
	Pri	cing good untill 10/3	31/18 26,	,448
		Delivery (in	days) 120	0 to 150
	Indicate Ci	ty/State of Manufac	turer: Ven	nezuela /Kansas
Make/Model:				rt Transit
Delivery charge per mile, per vehicle				.35
	Mi	inimum Delivery Ch	narge: \$10	05
List S	tandard Paint Colors:	Black ,Red, White	e	
Pricing below is IN ADDITION to Unit Price. Please	e Indicate STD if iter	m is Standard and	included	l in above price
T .			A 1 11.	1 4 1 11 7 6

Pr	Pricing below is IN ADDITION to Unit Price. Please Indicate STD if item is Standard and included in above price.						
Line No.	Standard Specification Items	Minimum Requirements	Order Code	Additional Cost	Addl Info/ Exceptions:		
Powe	ertrain:						
1	Engine Type (Liter/ Cylinder)	3.7 6cyl	99M				
2	Horsepower (Net HP)						
3	Transmission	Automatic	yes				
4	Locking Differential	Manufacturer Standard					
5	Alternator (amps)	Manufacturer Standard	yes				
6	Battery (CCA)	Manufacturer Standard	yes				
7	Cooling System	Heaviest Duty Available	yes				
8	Alternative Fuel (type)	Specify	98f	150			
Exter	ior:						
9	Body Side Moldings	Manufacturer Standard					
10	Rear Door Type	Swing Out	K1Z				
11	Side Door Type	Swing Out	K1Z				
12	Dark Tint Windows all around	Required	92E		INC IN BASE UNIT		
13	Tires	All Season	YES				

14	Spare Tires	Full	YES	
Safety	y:			
15	Restraint Sytem (Driver & Passenger)	Required	yes	
16	Supplement Restraint System (Driver & Passenger)	Required	yes	
17	Power Antilock Brakes (Front & Rear)	Required	yes	
Seatin	ng:			
	Seating Capacity	10	96N	INC IN BASE UNIT
19	Front Seat Type	Bucket	YES	
20	Seat Covering	Cloth	YES	
21	Seat Covering	Vinyl	yes	
22	Floor Covering	Carpet	N/A	
Acces	ssories:	. !	'	
23	Air Conditioning	Front & Rear	STD	
24	Tilt Wheel & Cruise Control	Required	60C	INC IN BASE UNIT
25	Power Windows & Door Locks	Required	yes	
26	Keyed Door Locks	Required	yes	
	2 Set of Keys w/ FOB Enabling Electronic Keyless Entry	Required	yes	
	Intermittent Windshield Wipers	Required	yes	
29	Rear Window Wiper	Required		
30	Rear Window Defroster	Required	yes	INC IN BASE UNIT
31	Floor Mats	Required		
32	Radio	Standard AM/FM	yes	
33	Exterior Rear View Mirror	Dual	yes	
34	Trunk/Cargo Light	Automatic	yes	
Warra	anty:			
	Rust Proofing & Undercoat	Min. Factory Warranty	yes	

Line No.	Standard Specification Items	Minimum Requirements	Order Code	Additional Cost	Addl Info/ Exceptions:
36	Manufacturer Standard	Min. 3 yr/36,000 Mile	yes		
Optio	onal Equipment Items:		L		
	7 45-Day Tags			18.5	
38	Parts Manual(s)			395	
39	Service Manual(s)			395	
40	Additional Set of Keys w/FOB Enabling Electronic Keyle	ess Entry	86F	75	
41	Seat Belt Extender		AVAILABLE	N/C	NOTE ON PO
42	Sliding Side Door		K1Y	150	
43	Rear Step Bumpter		yes		
44	Privacy Glass	92E		INC IN BASE UNIT	
45	Back Up Alarm	43B	125		
46	Back Up Camera System				
47	Front License Plate Bracket			N/C	
48	Running Board			160	
49	Heated Mirrors	544	220		
50	Tow/Haul Mode w/Trailering Wiring Provisions	59B	295		
51	Trailer Brake Controller		67D/53B	230+485	67D REQ 53B
52	Bluetooth Capability	585	135		
53	Daytime Running Lights	942	45		
54	Front WeatherTech Floor Liners				
55	School Decals/Graphics	TBD			
56	Vinyl Floor Covering	STD			
57	Cloth Floor Covering	N/A			
58	Vinyl Seat Covering	STD			

59 Cloth Seat Covering		N/C	N/C	NOTE ON PO
60 High Roof - Specify Height		N/A		

2019 - 8 Seat Van Pricing good until 10/31/18

	Wa	lt Sweeney Ford			
	RICE: 25,	,382			
			Delivery (in		
		Indicate City/S			
			Make/I	Model: 20	19 Transit 150
		Delivery charge	per mile, per v	vehicle \$0.	.35
		Minim	num Delivery C	Charge: \$10	05
		List Standard Paint Colors: Bla	ck, White, Ro	ed	
Pı	ricing below is IN ADDITION to Unit Price.	Please Indicate STD if item is	Standard and	l included	l in above price
Line No.	Standard Specification Items	Minimum Requirements	Order Code	Addition: Cost	al Addl Info/ Exceptions
Powe	ertrain:				
1	Engine Type (Liter/ Cylinder)	3.7L 6cyl	99m		
2	Horsepower (Net HP)	288			
3	Transmission	Automatic	446		
4	Locking Differential	Manufacturer Standard			
5	Alternator (amps)	Manufacturer Standard	yes		
6	Battery (CCA)	Manufacturer Standard	yes		
7	Cooling System	Heaviest Duty Available	yes		
8	Alternative Fuel (type)	Specify			
Exter	ior:				
9	Body Side Moldings	Manufacturer Standard			
10	Rear Door Type	Swing Out	K1Z		

Swing Out

Required

All Season

92E

in base unit

11 Side Door Type

13 Tires

12 Dark Tint Windows all around

25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required					Full	Spare Tires	14	
15 Restraint Sytem (Driver & Passenger) Required 16 Supplement Restraint System (Driver & Passenger) Required 17 Power Antilock Brakes (Front & Rear) Required Seating: 18 Seating Capacity 8 std Sucket BUCKET 20 Seat Covering Cloth CB 21 Seat Covering Vinyl VK 22 Floor Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to 25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 30 Rear Window Miper 30 Rear Window Defroster Required 31 Floor Mats Required Standard AM/FM Standard AM/FM						у:	Safety	
Seating: 18 Seating Capacity 8 std 19 Front Seat Type 20 Seat Covering Cloth CB 21 Seat Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required Accessories: 25 Power Windows & Door Locks Required Carpet Required Required Required Required Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry Required					Required			
Seating: 18 Seating Capacity 8 std 19 Front Seat Type Bucket BUCKET 20 Seat Covering Cloth CB 21 Seat Covering Vinyl VK Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to sea Cover Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 30 Rear Window Defroster 31 Floor Mats Required INCLUDED IN 92E in base to standard AM/FM					Required	Supplement Restraint System (Driver & Passenger)	16	
18 Seating Capacity 19 Front Seat Type Bucket BUCKET 20 Seat Covering Cloth CB 21 Seat Covering Vinyl VK 22 Floor Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to the sear of the sear					Required	Power Antilock Brakes (Front & Rear)	17	
18 Seating Capacity 19 Front Seat Type Bucket BUCKET 20 Seat Covering Cloth CB 21 Seat Covering Vinyl VK 22 Floor Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to the sear of the sear						ng:	Seatir	
20 Seat Covering Cloth CB 21 Seat Covering Vinyl VK 22 Floor Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base t 25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster Required 31 Floor Mats Required 32 Radio Standard AM/FM				std	8			
21 Seat Covering Vinyl VK 22 Floor Covering Carpet Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to the power Windows & Door Locks Required 25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster 31 Floor Mats Required 32 Radio Standard AM/FM				BUCKET	Bucket	Front Seat Type	19	
Carpet Accessories:				СВ	Cloth	Seat Covering	20	
Accessories: 23 Air Conditioning Front & Rear 24 Tilt Wheel & Cruise Control Required 60C in base to the properties of				VK	Vinyl	Seat Covering	21	
23 Air Conditioning Front & Rear 60C in base to 24 Tilt Wheel & Cruise Control Required 60C in base to 25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry Required 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required Required 30 Rear Window Defroster Required INCLUDED IN 92E in base to 31 Floor Mats Required Standard AM/FM					Carpet	Floor Covering	22	
24 Tilt Wheel & Cruise Control Required 60C in base to 25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry Required 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster Required INCLUDED IN 92E in base to 31 Floor Mats Required Standard AM/FM	Accessories:							
25 Power Windows & Door Locks Required 26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster Required INCLUDED IN 92E in base to standard AM/FM Standard AM/FM					Front & Rear	Air Conditioning	23	
26 Keyed Door Locks Required 27 2 Set of Keys w/ FOB Enabling Electronic Keyless Entry 28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster Required INCLUDED IN 92E in base to standard AM/FM 32 Radio Standard AM/FM	unit	in base uni		60C	Required	Tilt Wheel & Cruise Control	24	
27 2 Set of Keys w/ FOB Enabling Electronic Keyless Required 28 Intermittent Windshield Wipers 29 Rear Window Wiper Required 30 Rear Window Defroster 31 Floor Mats Required Standard AM/FM					Required	Power Windows & Door Locks	25	
Entry 28 Intermittent Windshield Wipers Required Required 30 Rear Window Defroster Required Required INCLUDED IN 92E in base to separate the separate that the separate					Required	Keyed Door Locks	26	
28 Intermittent Windshield Wipers Required 29 Rear Window Wiper Required 30 Rear Window Defroster Required INCLUDED IN 92E in base to see the second of the					Required			
30 Rear Window Defroster Required INCLUDED IN 92E in base to see the sequired standard AM/FM Standard AM/FM					Required			
31 Floor Mats Required 32 Radio Standard AM/FM					Required	Rear Window Wiper	29	
32 Radio Standard AM/FM	unit	in base uni	IN 92E	INCLUDED	Required	Rear Window Defroster	30	
					Required	Floor Mats	31	
33 Exterior Rear View Mirror Dual					Standard AM/FM	Radio	32	
					Dual	Exterior Rear View Mirror	33	
34 Trunk/Cargo Light Automatic					Automatic	Trunk/Cargo Light	34	
Warranty:								
35 Rust Proofing & Undercoat Min. Factory Warranty					Min. Factory Warranty	1		

Line	Standard Specification Items	Minimum Requirements	Order Code	Additional	Addl Info/
No.	<u>F</u>	T		Cost	Exceptions:

36	Manufacturer Standard	Min. 3 yr/36,000 Mile			
Optio	nal Equipment Items:				
	7 45-Day Tags			18.5	
38	Parts Manual(s)			395	
39	Service Manual(s)			395	
40	Additional Set of Keys w/FOB Enabling Electronic Keyless	Entry	86F	75	
41	Seat Belt Extender		n/c	n/c	note on po
42	Sliding Side Door		K1Y	150	
43	Rear Step Bumpter		INCL		
44	Privacy Glass		92E REQUIR	ED	in base unit
	5 Back Up Alarm		43B	125	
46	Back Up Camera System		STD		
47	7 Front License Plate Bracket		153	n/c	
48	Running Board		68H	160	
49	Heated Mirrors		544	220	
50	Tow/Haul Mode w/Trailering Wiring Provisions		59B	295	
51	Trailer Brake Controller		67D/53B	230+485	67d require 53B
	Bluetooth Capability		585	135	1
53	Daytime Running Lights		942	45	
54	Front WeatherTech Floor Liners				
55	School Decals/Graphics		TBD		
56	Vinyl Floor Covering		std		
57	Cloth Floor Covering		n/c	n/c	note on PO
58	Vinyl Seat Covering		std	n/c	
59	Cloth Seat Covering		n/c	n/c	note on PO
60	High Roof - Specify Height				